

Advisor Newsletter

Winter 2022

With inflation on the rise, MICs present a reliable and robust yield alternative in 2022

Dear Advisor,

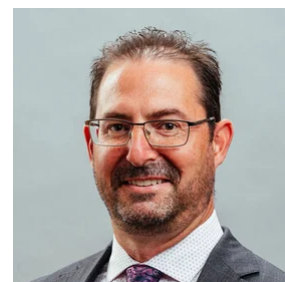
On behalf of all of us here at W.A. Robinson Asset Management, I want to wish you a happy and healthy New Year! I hope you can take a few moments to enjoy this Winter edition of our Advisor Newsletter.

Below you can find our **2021 Year in Review** for the Frontenac MIC, as well as our **Expectations for 2022**. In addition, we have provided some useful resources to aid in your client conversations and portfolio positioning as we cautiously start the year.

Inflation is upon us, which will affect many parts of the market as well as individual Canadian investors at different stages of life. It will surely add complications to the “de-accumulation challenge,” creating worry for Canada’s growing retiree population as they prepare to enjoy the coming years with dignity and grace.

If you have clients looking for a conservative, reliable, higher-yielding investment solution, [let's talk](#). The prospectus-based Frontenac MIC, managed by W.A. Robinson Asset Management, is quite possibly the most conservatively-managed MIC in Canada today.

We look forward to connecting with you soon, and to supporting your clients on their journey towards achieving their financial goals — and their dreams.



Gord Ross, CFP

Chief Sales Officer

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A Year in Review

2021 was another exceptional year for the W.A. Robinson Group of Companies, as well as the Frontenac MIC, despite the obvious challenges of this COVID-19 pandemic. Our rural and suburban focus continues to see great results as the world grows more accustomed to remote work.

See how we performed



2022 Expectations for the Frontenac MIC

With inflation at current and forward-looking levels, traditional asset classes and products such as GICs and bonds are becoming far less attractive for conservative investors. We

believe the Frontenac MIC will offer a robust alternative in 2022.

[Learn more about our growth expectations](#)

The Frontenac MIC is the only unlisted, prospectus-offered MIC in Canada

Why is this important?



Steady NAV

Greater Regulator Oversight

Easier to Use

[Download the Frontenac MIC Fact Sheet](#)

How We've Performed

10-Year Total Monthly Returns

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Annualized
2011	0.61%	0.48%	0.40%	0.54%	0.59%	0.54%	0.59%	0.51%	0.51%	0.56%	0.52%	0.61%	6.67%
2012	0.54%	0.44%	0.46%	0.42%	0.39%	0.38%	0.46%	0.43%	0.48%	0.45%	0.55%	0.52%	5.64%
2013	0.53%	0.53%	0.56%	0.50%	0.51%	0.42%	0.51%	0.51%	0.44%	0.50%	0.43%	0.42%	6.02%
2014	0.52%	0.46%	0.53%	0.52%	0.54%	0.48%	0.51%	0.51%	0.45%	0.47%	0.44%	0.66%	6.27%
2015	0.46%	0.46%	0.49%	0.45%	0.49%	0.46%	0.48%	0.48%	0.52%	0.51%	0.48%	0.19%	5.60%
2016	0.53%	0.48%	0.51%	0.51%	0.51%	0.49%	0.50%	0.48%	0.43%	0.49%	0.43%	0.49%	6.00%
2017	0.42%	0.36%	0.43%	0.35%	0.41%	0.39%	0.41%	0.42%	0.39%	0.34%	0.33%	-0.03%	4.22%
2018	0.49%	0.41%	0.48%	0.49%	0.49%	0.46%	0.50%	0.49%	0.44%	0.54%	0.49%	0.45%	5.88%
2019	0.45%	0.39%	0.45%	0.45%	0.42%	0.41%	0.43%	0.42%	0.41%	0.42%	0.41%	0.34%	5.13%
2020	0.45%	0.41%	0.43%	0.42%	0.42%	0.41%	0.42%	0.42%	0.41%	0.43%	0.41%	0.43%	5.17%
2021	0.49%	0.43%	0.52%	0.49%	0.43%	0.42%	0.44%	0.44%	0.43%	0.49%	0.43%	0.53%	5.53%

**Monthly performance results assume that the monthly dividend payments are reinvested. The performance shown is also net of fees and taxes.*



Which Alternative Investments Can Work as Inflation Rises?

Stimulus cheques in the U.S. and other jurisdictions have boosted asset prices and may have broken down some of the traditional correlations between bonds and equities.

[Read more from FT Adviser](#)

**Are you looking for a conservative,
consistent, and reliable yield alternative to
traditional fixed-income investments?**

Let's talk today

We launched the [Frontenac MIC](#) because we have a deep appreciation for the tangibility of real estate and identified an opportunity to offer investors a fixed-income solution providing a reasonable return by tapping into the value of rural real estate. Today, Frontenac MIC is a unique solution in the MIC space with a solid track record for delivering capital preservation and consistent returns.

Competency. Consistency. Care.®



Website

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